



Caraibi

BASI DI IMBARCO: Tortola, Martinica, St Martin, Guadalupa

Tortola, St. Martin, Martinique, Guadeloupe

Yacht	cab.	pers.	Anno.	05.01. - 17.04.	18.04. - 11.07. 22.08. - 16.10.	12.07. - 21.08. 17.10. - 18.12.	19.12. - 08.01.	Deposit
Monohulls - Tortola, Maya Cove - Hodges Creek Marina								
<u>Sun Odyssey 54 DS</u>	5	10	2008	4.770	3.600	3.810	6.150	4.400
<u>Oceanis 54</u>	5	9	2009	5.090	3.710	4.080	6.360	4.400
<u>Dufour 50 Atoll</u>	6	12	2000	4.030	3.180	2.860	5.000	4.400
<u>Cyclades 50.5</u>	6	12	07/08	4.450	3.180	3.600	5.720	4.400
<u>Sun Odyssey 44i</u>	4	8+2	2009	3.060	2.450	2.745	4.130	4.400
<u>Cyclades 43.4 (4 Kab.)</u>	4	8+2	06/08	3.060	2.290	2.550	3.870	4.400
<u>Cyclades 43.3 (3 Kab.)</u>	3	6+2	2007	3.060	2.290	2.550	3.870	4.400
<u>Dufour 44 3 Kab.</u>	3	6+2	2004	3.060	2.230	2.490	3.800	4.400
<u>Bavaria 42</u>	3	6	2007	2.380	1.960	2.120	3.550	3.000
<u>Sun Odyssey 42i - 3 Kab.</u>	3	6	2008	2.650	2.230	2.438	3.870	3.000

Dufour 40	3	6+2	2005	2.640	2.120	2.250	3.445	3.000
Dufour 385 - 2 WC	3	6+2	2004	2.490	2.000	2.120	3.250	3.000
Sun Odyssey 36 i	3	6+1	2009	2.280	1.750	1.880	3.000	2.285
Bavaria 36	3	6+1	2004	2.150	1.700	1.800	2.800	2.285
Catamarans - Tortola, Maya Cove - Hodges Creek Marina								
Salina 48	4+4	12	2008	5.300	4.260	4.450	7.100	4.570
Nautitech 47	4+2	10+1	04/05	5.090	4.030	4.240	6.300	4.570
Bahia 46 (4 Kab.)	4+4	12	05/06	4.930	4.250	4.240	6.600	4.570
Orana 44	4	8	2008	4.560	3.900	4.100	6.090	4.570
Lagoon 440 (6 Kab.)	4+2	10	2008	4.880	3.950	4.200	6.300	4.570
Belize 43 4WC	4+2	10	05/06	4.560	3.180	3.290	5.250	4.570
Belize 43 2WC	4+2	10	2003	4.260	2.850	3.180	5.000	4.570
Lagoon 420 - 4 Kab+1	4+1	9	2009	3.490	3.180	3.390	5.300	4.570
Nautitech 40	4+2	10	2004	3.360	2.750	2.860	4.300	4.000
Lagoon 380 - 4 Kab.	4	8	2008	3.490	2.440	2.650	4.050	3.500
Lavezzi 40 (4 Kab.)	4+2	10	05/06	3.360	2.750	2.860	4.200	4.000
Mahe 36 (3 Kab)	3	6	2007	2.800	2.100	2.300	3.400	3.500
Monohulls St. Martin								
Sun Odyssey 54 DS	5	10	2008	4.725	3.570	3.780	6.090	4.400
Oceanis 54	5	9	2009	4.800	4.800	4.800	6.190	4.400
Dufour 50 Atoll	6	12	2000	3.800	3.000	2.700	5.000	4.400
Cyclades 50.5	6	12	07/08	4.350	3.250	3.600	5.600	4.400
Sun Odyssey 44	4	8+2	2009	2.950	2.400	2.700	4.100	4.400
Cyclades 43.4 (4 Kab.)	4	8+2	06/08	2.800	2.300	2.600	3.800	4.400
Cyclades 43.3 (3 Kab.)	3	6+2	2007	2.800	2.300	2.600	3.800	4.400
Dufour 44 3 Kab.	3	6+2	2004	2.550	2.100	2.360	3.590	4.400
Bavaria 42	3	6	2007	2.350	1.900	2.330	3.400	3.000
Sun Odyssey 42i - 3 Kab.	3	6	2008	2.500	2.150	2.350	3.700	3.000
Dufour 40	3	6+2	2005	2.640	2.000	2.120	3.560	3.000
Dufour 385 - 2 WC	3	6+2	2004	2.490	1.890	2.000	3.360	3.000
Sun Odyssey 36 i	3	6+1	2009	2.200	1.700	2.000	2.850	2.285

Catamarans St. Martin									
Salina 48	4+4	12	2008	5.000	4.500	4.410	7.065	4.570	
Nautitech 47	4+2	10+1	04/05	4.880	4.300	4.000	6.000	4.570	
Bahia 46 (4 Kab.)	4+4	12	05/06	4.880	4.300	4.200	6.300	4.570	
Orana 44	4	8	2008	4.550	3.800	3.675	6.900	4.570	
Lagoon 440 (6 Kab.)	4+2	10	2008	4.830	3.800	3.990	6.090	4.570	
Belize 43 4WC	4+2	10	05/06	4.000	3.150	3.255	5.250	4.570	
Belize 43 2WC	4+2	10	2003	3.800	2.850	3.000	5.000	4.570	
Lagoon 420 - 4 Kab+1	4+1	9	2009	4.300	3.150	3.360	5.250	4.570	
Nautitech 40	4+2	10	2004	3.300	2.600	2.700	4.000	4.000	
Lagoon 380 - 4 Kab.	4	8	2008	3.360	2.450	2.620	3.990	3.500	
Lavezzi 40 (4 Kab.)	4+2	8+2	05/06	3.360	2.900	2.700	4.000	4.000	
Mahe 36 (3 Kab)	3	6	2007	2.800	2.100	2.200	3.400	3.500	
Monohulls - Martinique, Guadeloupe									
Sun Odyssey 54 DS	5	10	2008	4.500	3.400	3.600	5.800	4.400	
Oceanis 54	5	9	2009	4.800	3.500	3.850	6.000	4.400	
Cyclades 50.5	6	12	07/08	4.200	3.100	3.400	5.400	4.400	
Sun Odyssey 44	4	8+2	2009	2.890	2.310	2.590	3.900	4.400	
Cyclades 43.4 (4 Kab.)	4	8+2	06/08	2.700	2.160	2.400	3.650	4.400	
Cyclades 43.3 (3 Kab.)	3	6+2	2007	2.700	2.160	2.400	3.500	4.400	
Bavaria 42	3	6	2007	2.250	1.850	2.000	3.350	3.000	
Sun Odyssey 42i - 3 Kab.	3	6	2008	2.500	2.100	2.300	3.650	3.000	
Dufour 40	3	6+2	2005	2.640	2.000	2.120	3.560	3.000	
Sun Odyssey 36 i	3	6+1	07-09	2.150	1.650	1.780	2.800	2.285	
Catamarans - Martinique, Guadeloupe									
Salina 48	4+4	10+2	2008	5.000	4.000	4.200	6.700	4.570	
Nautitech 47	4+2	10+1	04/05	4.800	3.800	4.000	6.000	4.570	
Bahia 46 (4 Kab.)	4+4	10+2	05/06	4.650	3.800	4.000	6.000	4.570	
Orana 44	4	8	2008	4.300	3.600	3.500	5.800	4.570	
Lagoon 440	4+2	10	2008	4.600	3.650	3.800	5.800	4.570	
Belize 43 4WC	4+2	10	05/06	4.000	3.000	3.100	5.000	4.570	
Lagoon 420 - 4 Kab+1	4+1	9	2009	4.100	3.000	3.200	5.000	4.570	

<u>Nautitech 40</u>	4+2	10	2004	3.300	2.600	2.700	4.000	4.000
<u>Lagoon 380 - 4 Kab.</u>	4	8	2008	3.200	2.300	2.500	3.800	3.500
<u>Lavezzi 40 (4 Kab.)</u>	4+2	8+2	05/06	3.300	2.550	2.700	4.000	4.000
<u>Mahe 36 (3 Kab)</u>	3	6	2007	2.800	2.100	2.200	3.400	3.500

Included: GPS, autopilot, outboarder, el.windlass, bedding + linen, towels, snorkeling equipment, solar pannels (not on O331, B36, D385, D44, D50, B43 2WC) ventilator in cabins and saloon, first and last night at Pantoon, Oceanis54: generator and air-conditioning.

Mandatory extra fees (payable on spot): Cruising Permit Tortola: (approx. prices which are subject to change due to enforcement authorities during the season) charter boats recorded in BVI, 01.05. - 30.11., US\$ 0,75/pers/day, 01.12. - 30.04. US\$ 2/pers/day. Client is responsible for clearance/permit in Road Town. Charter boats recorded in Saint-Martin all year US\$ 4/pers/day. Charter boats recorded in Guadeloupe all year US\$ 4/pers/day. **Visar donation (rescue)** US\$ 1/pers/charter. **Service Fee** for filling up fuel tanks: fuel costs + € 100 surcharge.

National Park Mooring Permit Tortola (approx. prices which are subject to change due to enforcement authorities during the season, minimum fee US\$ 25) US\$ 25 up to 4 pers/week, US\$ 5 for each extra pers/week - above 8 days will be considered as 2 weeks. Foreign based boats pay two times the above mentioned amount.

Options: Optional extras (to be paid on spot for Martinique/St. Martin - payable with the contract Guadeloupe/Tortola):

Monohull up to 38' € 120, 39' - 45' € 150, 46' - 50' € 170, 51' and bigger € 190 Catamaran - 38' € 180, 40' - 45' € 210, 46' - 49' € 230, 50' and bigger € 250 (security for the end cleaning costs to be deposited on spot), skipper € 165/day + food, hostess/cook € 130/day + food (skipper + hostess on St. Martin + Martinique payable w/ contract), relingnet € 130/charter kayak € 80/week - € 100/10 days - € 130/14 days deposit € 200, spi/blister € 90/week deposit € 1000, full board 1 - 4 guests € 45/person/night, more than 4 guests € 40/person/night.

Minimum charter: 7 nights, Christmas and New Year period: 10 nights For less than 7 nights a surcharge of 30% is applicable on these rates.

Discounts: 14 - 20 days: 5%, 21 - 27 days 10%, 28 days and more 15%,

Deposit / franchise: To be paid at embarkation with: Visa – Mastercard or cash

clients using credit card: please contact your bank and let them know about the transaction, should deposit with card be refused at embarkation clients will be obliged to sign the non refundable damage waiver.

Damage waiver: € 25/day (minimum € 175) + refundable security deposit € 350 (payable on spot) (spi/blister are not covered, payable at the own expense of the client in case of loss, theft or damage). Waiver obligatory with skipper.

BESTSERVICE: Embarkation: 6 pm daily **Disembarkation:** 10 am daily. Drop off with diesel tanks filled up. Fees for not refueling: Diesel +€100.

One-Way: Martinique to: Guadeloupe € 600, St. Martin € 1300, Antigua € 850, Tortola € 1500, Union/Canuan € 1200, Grenada/Barbados € 1250, Caracas € 2500, St. Vincent € 750, St. Lucia € 500; **Guadeloupe to:** Martinique € 600, St. Martin € 900, Antigua € 550, Tortola € 1150, Union/Canuan € 1200, Grenada/Trinidad € 1400, Caracas € 3000; Barbados € 1200, St.Lucia € 850, St. Vincent € 950

St. Martin to: Guadeloupe € 900, Martinique € 1300, Antigua € 650, Tortola € 750, Union/Canuan € 1200, Grenada/Trinidad € 1600, Caracas € 3000, Barbados € 1400, S. Vincent € 1400, St.Lucia € 1200, **Tortola to:** Guadeloupe € 1150, Martinique € 1500, Antigua € 1000, Union/Canuan € 1800, Grenada/Trinidad € 2000, Caracas € 4000, Barbados € 1800, St. Vincent € 1700, St. Lucia € 1600.

Race Conditions: A minimum charter period of 10 days is required, only long term discounts are applicable, no special discounts. One way costs have to be paid.

Extra race costs: race package (including: briefing, preparation geauging of sails, registration, technical assistance during race excl. RORC): Heineken Race St.

Martin 05.03. - 08.03.09 € 1100, Antigua Sailing Week: 26.04 - 02.05.09 € 1300, BVI spring race 30.03. - 05.04.09 € 1100, RORC Caribbean 600 Antigua 23.02.09 € 1300. **Race deposit:** VPM requires a special race deposit (double than the normal bookings rate) which must be sent to the central office before departure. The special race deposit will be applicable during the regatta period. Regatta Surcharge up to 42' € 1400,- 43' and bigger € 1600,-.

additional informations: Minimum charter duration 7 days.

BASI DI IMBARCO: Martinica, Santa Lucia

2009 Price List per week in euro for Caribbean

Period A: 19/12/09-5/1/10

Period B: 19/1-4/5/09

Period C: 5-19/1/09 and 4-30/5/09 and 31/10-19/12/09

Period D: 30/5-31/10/09

"PRESTIGE" line / Yachts maximum 3 years old

Yacht Type	Length	Cbs	WC	Pax	Built year	Period A	Period B	Period C	Period D
<u>Dufour 455</u>	45'	4	2	9	2007	4.350	3.475	2.600	2.150
<u>Dufour 385</u>	38'	3	2	7	2006-07	3.325	2.650	1.975	1.775
<u>Dufour 365</u>	36'	3	1	7	2006	2.850	2.275	1.700	1.525
<u>Salina 48 (cat)*</u>	48'	6	4	12	2009	8.500	6.800	5.100	4.225
<u>Orana 44 (cat)</u>	44'	6	4	10	2008	6.500	5.200	3.900	3.225

*Skipper service is compulsory at extra charge

"CLASS" line / Yachts maximum 5 years old

Yacht Type	Length	Cbs	WC	Pax	Built year	Period A	Period B	Period C	Period D
<u>Dufour-Gib'Sea 51</u>	51'	5	5	10	2004	4.750	3.800	2.850	2.350
<u>Bahia 46 (cat)</u>	46'	6	4	12	2005	6.375	5.100	3.825	3.150
<u>Belize 43 (cat)</u>	43'	4	2	10	2004-05	5.250	4.200	3.150	2.600
<u>Lavezzi 40 (cat)</u>	40'	4	2	10	2004-05	4.625	3.700	2.775	2.300
<u>Athena 38 (cat)</u>	38'	4	2	8	2004-05	3.975	3.175	2.375	1.975

"ECONOMIC" line

Yacht Type	Length	Cbs	WC	Pax	Built year	Period A	Period B	Period C	Period D
<u>Dufour-Gib'Sea 51</u>	51'	5	5	10	2002	4.500	3.600	2.700	2.225
<u>Dufour-Gib'Sea 43</u>	43'	4	2	9	2002-04	3.000	2.400	1.800	1.450
<u>Feeling 39</u>	39'	3	2	8	2000	2.475	1.975	1.475	1.325
<u>Bahia 46 (cat)</u>	46'	6	4	12	2002	6.075	4.850	3.650	3.000
<u>Athena 38 (cat)</u>	38'	4	2	8	2003	3.750	3.000	2.250	1.850

General Conditions (prices in euro)

REDUCTIONS	
5% for two weeks charters	
10% for three weeks charters	
15% for four weeks charters	
INCLUSIVE IN THE PRICES	
Yacht with standard equipment as per inventory list	
Linen equipment	
Water / Cooking gaz for departure	
Taxes	
Harbour fees for the 1st and the last charter-night	
SECURITY DEPOSIT	
Upon embarkation only by credit card.	
For yachts up to 40'	2.500
For yachts more than 41' & cats	3.500
Optional insurance of security deposit per day , payable only by credit card, not available on M/Y, (Minimum Charge: 7 days) If purchased NO Security deposit is required	22

CHECK - IN / CHECK - OUT	
Any day of the week:	Embarkation at 17:00h
	Disembarkation at 9:00h
SHORT PERIOD BOOKINGS	
5 days	80% of the weekly rate
4 days	65% of the weekly rate
Weekend (Friday 17h - Monday 9h)	55% of the weekly rate
OPTIONS	
Skipper per day	140
Hostess per day	120
ONE - WAY CHARTER	
Caribbean (extra cost):	
to Union	1.050
to Grenada	1.200
to St. Vincent	715
to Guadeloupe	640
to St. Martin	1.175
to Antigua	1.025

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